## **What Community Organizing Is**

"If you are not at the table, you are on the menu."

Simply put community organizing is a process where people come together into an organization that acts in their shared self-interest in order to build a coherent strategy for gaining power and for making specific social changes. The development of durable "power" and influence is a key aim of community organizing. Building collective power for the powerless includes:

- 1. Involving a constituency in identifying problems and solutions.
- 2. Identifying people and institutions (your targets) who are the decision-makers, such as government, corporations, institutions.
- 3. Pressuring the targets through education, negotiation and sometimes confrontation.
- 4. Building a democratically controlled organization that is controlled by and run by the constituents, thereby creating durable power for the organization.
- 5. Training the constituents to understand the history of their issues, to get the skills needed to be successful at solving issues and building power.
- 6. Developing new and skilled local leaders, facilitating coalitions and assisting in the development of campaigns.
- 7. Creating a vehicle for ordinary families to participate in the political process.
- 8. Creating a plan, as a group, that includes strategies and tactics to gain power and influence and above all win concrete solutions.

## What are ways to pressure the decision-makers?

- Pickets
- Demonstrations
- Boycotts
- Sit-ins
- Petitions
- Running for office

## How do you build a base?

- Holding social gatherings like spaghetti dinners and movie nights.
- Calling for public meetings.
- Knocking on doors.
- Building coalitions with allies, including neighborhood associations, labor and faith-based organizations.
- Using social media.

## Why are their dues?

- To maintain their independence.
- To build civic engagement and a sense of belonging.
- To build trust.